

## Don't you just hate it when things don't add up?

# DOING THE MATH . . .

We are being forced to check our math and we're coming up short!

The Merlyn Black Magic Upper Deck Pressure Control for the Piper Seneca has been underpriced for a long time. . . . we knew that. Increases in the cost materials and labor over the last few months are forcing us to *do the math*.

A Turbo Arrow <u>or</u> Mooney 231 UDPC kit is	\$2948.
A Seneca Kit is basically <b>two Arrow or Mooney kits</b> =	\$5896
Current price for a Seneca UDPC kit is	<u>\$4950</u>
Pricing shortfall for the Seneca UDPC kit is	\$ 946

A difference of nearly \$1000 is way too much to continue to absorb. The price will increase by \$496 in two phases. If you have verbal or written quotations pending, you need to call 800-828-7500 or 509-995-4616 (Suzanne's Cell) to complete your orders at the old price.



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